



Buying Your Home: Beginning To End

Understanding the Home Buying Process



- 1. Initial consultation with realtor (realtor & buyer)
- 2. Get loan prequalification (buyer)
- 3. Go house hunting (realtor & buyer)
- 4. Decide on house (buyer)
- 5. Submit offers/counter offers (realtor)
- 6. Get accepted offer (realtor)
- 7. Start loan application (buyer)
- 8. Coordinate home inspection (realtor)
- 9. Process loan application (lender)
- 10. Approval of loan (lender)
- 11. Coordinate title insurance, closing, deed preparation, and mortgage payoff (realtor)
- 12. Buy homeowners insurance (buyer)
- 13. Contact utility, cable & internet company (buyer)
- 14. Attend closing (realtor & buyer)
- 15. Move in! (buyer)
- 16. Give feedback and referrals (buyer)
- 17. Install new/rekey exterior door locks (buyer)